

OCTOBER 08, 2015

CARE REVISES THE RATINGS ASSIGNED TO BANK FACILITIES OF WAA SOLAR PRIVATE LIMITED

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities	90.56	CARE BBB+ (Triple B Plus)	Revised from CARE BBB (Triple B)
Long-term / Short-term Bank Facilities	20.00	CARE BBB+ / CARE A2 (Triple B Plus / A Two)	Revised from CARE BBB / CARE A3+ (Triple B / A Three Plus)
Total Facilities	110.56 (Rupees Hundred and Ten crore and Fifty Six lakh only)		

Rating Rationale

The revision in the ratings of the bank facilities of Waa Solar Private Limited (WSPL) take into account better than envisaged operational performance of its solar power project supported by track record of almost four years, improvement in its debt coverage indicators during FY15 (refers to the period April 01 to March 31) and satisfactory track record of operations of all Special Purpose Vehicles (SPVs) where WSPL has extended corporate guarantees for their bank facilities.

The ratings continue to take into account vast experience of the promoters of WSPL in the construction industry, low off-take and credit risk on account of long-term Power Purchase Agreement (PPA) with Gujarat Urja Vikas Nigam Limited (GUVNL; rated 'CARE A+/CARE A1+') which has a relatively comfortable credit profile and has demonstrated track record of timely payment of bills raised by WSPL. The ratings also factor the favourable policy framework for solar power generation business on the back of various government-led reforms and incentives to encourage investments in this segment.

The ratings, however, continue to be constrained by the technological risk associated with thin film technology in the absence of its adequate performance track record in Indian conditions and its dependence on favourable climatic conditions at the site of solar power plant. The ratings also continue to be constrained due to client concentration risk as GUVNL is the sole off-taker.

The ability of WSPL to continue to operate its solar power plant at the envisaged capacity utilization factor (CUF) with control over operations and maintenance expenses are the key rating sensitivities. Furthermore, any additional exposure of WSPL towards the group's existing/proposed SPVs which could adversely impact its debt protection indicators would also be a rating sensitivity.

Background

Incorporated in November 2009, WSPL is a wholly-owned subsidiary of Madhav Power Pvt Ltd. (MPPL), promoted by Mr Ashok Khurana and Mr Amit Khurana, erstwhile promoters of MSK Projects India Ltd (MSK).

WSPL has set-up a 10.25-MW grid interactive solar photovoltaic (PV) power project and signed power purchase agreement (PPA) for power generation for 25 years with GUVNL in May 2010 under the Gujarat Solar Policy 2009 framework. The project is located at Surendranagar district in Gujarat and the plant has an operational track record of almost four years since commencement of its operations in January 2012. WSPL has also commissioned a 0.10-MW grid interactive solar PV power project at Rajabhoj Airport, Bhopal, which started operations in July 2013. Apart from this, WSPL has sponsored Madhav group's various project-specific SPVs in the road construction and solar power segments.

During FY15, WSPL reported PAT of Rs.0.44 crore and gross cash accruals (GCA) of Rs.20.96 crore on a total operating income (TOI) of Rs.54.26 crore as against a net loss of Rs.2.22 crore (and GCA of Rs.14.79 crore) on a TOI of Rs.27.71 crore

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

during FY14. During 5MFY16, WSPL reported average CUF of 19.44% and income of Rs.10.88 crore from its Surendranagar solar power unit.

Analyst Contact

Name: Mr Kalpesh Patel

Tel: 079-40265611

Cell: +919909026322

Email: kalpesh.patel@careratings.com

****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

CONTACT**Head Office Mumbai****Ms. Meenal Sikchi**

Vice President - Bank Loan & Instrument Rating
Mobile: +91-9819009839
E-mail: meenal.sikchi@careratings.com

Mr. Ankur Sachdeva

Vice President - Bank Loan & Financial Services
Mobile: +91-9819698985
E-mail: ankur.sachdeva@careratings.com

CREDIT ANALYSIS & RESEARCH LIMITED

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022
Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

Other Office:

503, Kaledonia, Sahar Road, Near Andheri Railway Station, Andheri (E), Mumbai - 400 069
Tel: +91-22-6144 3456 | Fax: +91-22-6144 3556

AHMEDABAD**Mr. Mehul Pandya**

32, Titanium, Prahaladnagar Corporate Road,
Satellite, Ahmedabad - 380 015
Cell: +91-98242 56265
Tel: +91-79-4026 5656
E-mail: mehul.pandya@careratings.com

BENGALURU**Mr. Dinesh Sharma**

Unit No. 1101-1102, 11th Floor, Prestige Meridian II,
No. 30, M.G. Road, Bangalore - 560 001.
Cell: +91-99000 41975
Tel: +91-80-4115 0445, 4165 4529
E-mail: dinesh.sharma@careratings.com

CHANDIGARH**Mr. Sajan Goyal**

2nd Floor, S.C.O. 196-197, Sector 34-A,
Chandigarh - 160 022.
Cell: +91 99888 05650
Tel: +91-172-5171 100 / 09
Email: sajan.goyal@careratings.com

CHENNAI**Mr. V Pradeep Kumar**

Unit No. O-509/C, Spencer Plaza, 5th Floor,
No. 769, Anna Salai, Chennai - 600 002.
Cell: +91 98407 54521
Tel: +91-44-2849 7812 / 0811
Email: pradeep.kumar@careratings.com

COIMBATORE**Mr. V Pradeep Kumar**

T-3, 3rd Floor, Manchester Square
Puliakulam Road, Coimbatore - 641 037.
Tel: +91-422-4332399 / 4502399
Email: pradeep.kumar@careratings.com

HYDERABAD**Mr. Saikat Roy**

401, Ashoka Scintilla, 3-6-502, Himayat Nagar,
Hyderabad - 500 029.
Cell : + 91 9820998779
Tel: +91-40-4010 2030
E-mail: saikat.roy@careratings.com

JAIPUR**Mr. Rakesh Jayaraman**

304, Pashupati Akshat Heights, Plot No. D-91,
Madho Singh Road, Near Collectorate Circle,
Bani Park, Jaipur - 302 016.
Cell: +91 – 76655 96136
Tel: +91-141-402 0213 / 14
E-mail: rakesh.jayaraman@careratings.com

KOLKATA**Ms. Priti Agarwal**

3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)
10A, Shakespeare Sarani, Kolkata - 700 071.
Cell: +91-98319 67110
Tel: +91-33- 4018 1600
E-mail: priti.agarwal@careratings.com

NEW DELHI**Ms. Swati Agrawal**

13th Floor, E-1 Block, Videocon Tower,
Jhandewalan Extension, New Delhi - 110 055.
Cell: +91-98117 45677
Tel: +91-11-4533 3200
E-mail: swati.agrawal@careratings.com

PUNE**Mr. Rahul Patni**

9th Floor, Pride Kumar Senate,
Plot No. 970, Bhamburda, Senapati Bapat Road,
Shivaji Nagar, Pune - 411 015.
Cell: +91-78754 33355
Tel: +91-20- 4000 9000
E-mail: rahul.patni@careratings.com

CIN - L67190MH1993PLC071691